

Apply
now

Founded in 1993, **betapharm** is one of the leading generics companies in Germany, covering all major indications from simple colds to severe cardio-vascular diseases.

We owe our success to a culture of trust and social responsibility. Our employees cultivate an open and cooperative relationship not only with each other, but also with our customers and business partners.

Furthermore, we rely on the creativity, performance and accountability of our employees.

Today, **betapharm** is part of Dr. Reddy's Laboratories Ltd, a global pharmaceutical company and leading manufacturer of generics worldwide.

betapharm Arzneimittel GmbH
Human Resources
Kobelweg 95
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www.betapharm.de

Become part of our rapidly growing company as

Contract & Alliance Manager (m/f/d)

This is what you enjoy

- As a Contract & Alliance Manager, you will monitor current contracts, negotiate contract terms, contract duration and the best possible supply prices, and draft new contracts in coordination with the legal department
- You will regularly evaluate whether a change of contract manufacturer, packer, batch size, etc. is advantageous for us, negotiate new contracts and take responsibility for product transfers
- In collaboration with our SCM and Quality team, you will ensure a reliable supply of products, negotiate and, if necessary, enforce claims with suppliers for delayed deliveries, quality problems etc.
- In coordination with Regulatory Affairs, SCM, Quality, Marketing and Finance, you will make a significant contribution to improving the profitability of products, identifying unprofitable products and ensuring their smooth withdrawal from the portfolio
- In the context of health insurance tenders, you will draft and coordinate letters of commitment for participating manufacturers, negotiate special supply prices and ensure compliance with requirements by contract manufacturers and in-licensing partners
- With regard to license fees, remuneration and supply price compensation calculations, etc., you will work closely with Controlling, ensure the receipt of reimbursements resulting from the special supply prices you have negotiated and, if necessary, assert claims for damages in the event of breaches of contract

This makes us curious

We are looking for an enthusiastic, committed and visionary individual who ideally has

- Several years of experience in an international environment with functional management experience in procurement / supplier alliance management in the pharmaceutical industry.
- Good combination of strategic, operational and negotiation skills; ability to be flexible but decisive in a highly dynamic environment while carefully balancing risks.
- Strong IT skills and experience with computer-based planning and forecasting systems
- Excellent communication and presentation skills in English and preferably in German

What we offer

- Varied tasks within an internationally successful group of companies
- A distinctly collegial atmosphere embedded in an appreciative and employee-oriented corporate culture
- An attractive salary as well as extensive social benefits, such as a company pension plan, fuel vouchers, ice cream in the summer, barbecues, free drinks, ...
- Flexible working hours with time account and home office option
- Development and training opportunities

We look forward to receiving your application! Preferably with information about your salary expectations and a possible start date.

Please send your application to karriere@drreddys.com